

## **JOURNEY OF FUEL**FROM REFINERY TO STATION



**VOLUME CHANGES** 



REAL TIME ASSURANCE



FAST REPORTING AND INVOICING

International Transportation:

Domestic Transportation:

F-18 (100/130 AVGAS), Gasoline JP-4, F-44, F-34, JETA-1 F-54, F-76, Diesel Wastage of all kinds of fuel 0,005 (five in thousand)

Wastage rate

0,0040

0,0035

0,0025





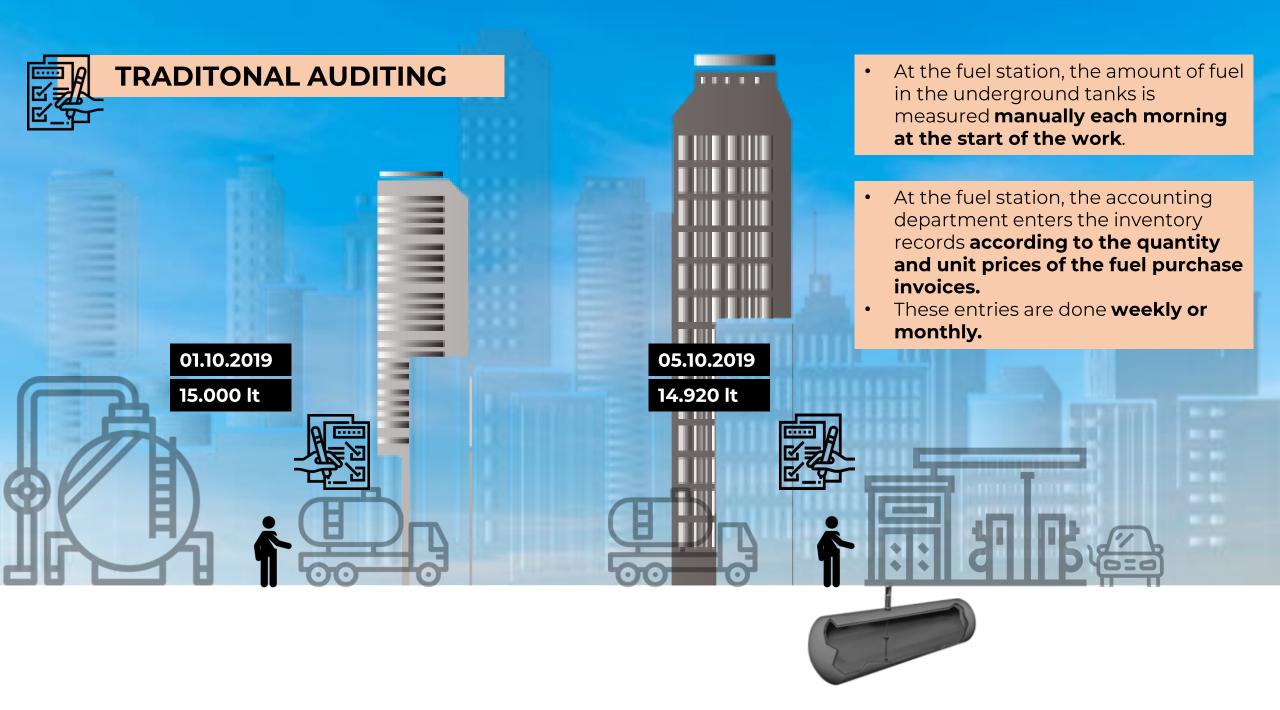
ALERTS ARE GIVEN BY SYSTEMS WHEN RISK START

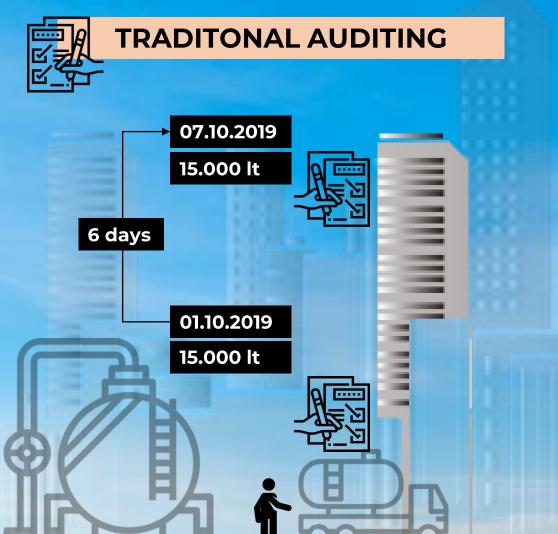


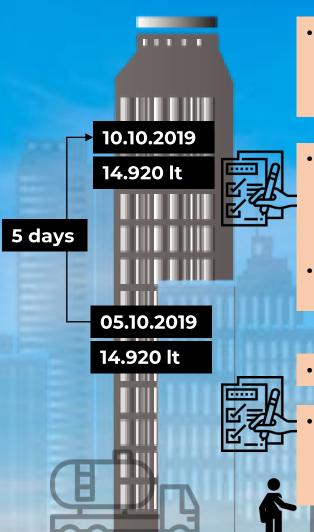


# **AUDIT**TYPES









 At the fuel station, the amount of fuel in the underground tanks is measured manually each morning at the start of the work.

- At the fuel station, the accounting department enters the inventory records according to the quantity and unit prices of the fuel purchase invoices.
- These entries are done weekly or monthly.
- · There is no fast data flow.
- Reports are also given to fuel station managers and shareholders on a monthly, quarterly or annual basis. Usually, reports are issued annually.



# **AUDIT**TYPES









Fuel delivery by fuel main distribution companies to fuel stations Delivery is made according to the volume recalculated according to 15 degrees International Standard Delivery Temperature and invoice is issued accordingly.



Unfortunately, In the sales of diesel and gasoline, filling-delivery is made to final consumers and buyers without making any adjustments according to the volume of 15 degrees which is the international reference delivery degree.



For these reasons, unfortunately in many countries around the world, as in the United States, consumers pay close to 1 liter each time they buy 50 liters of gasoline.











## 7 Steps for continuous auditing

1 Establish priority areas 2 Identify audit rules 3
Determine
process
frequency

4
Configure
parameters
and
execute

5 Manage results and follow up 6 Report results 7
Assess
emerging
risk and
add to
register















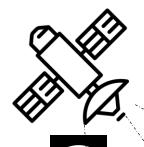












Fuel stock measurements are made through digital and software.

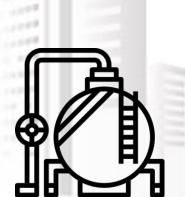
Invoices are entered into accounting and inventory records as soon as the fuel station is filled into the underground tank.

Inventory audit reports can be received instantly and at any time.

Inventory controls are carried out instantly and continuously.

Audit results are regularly sent to the station managers, company partners and those expecting the audit through software programs.











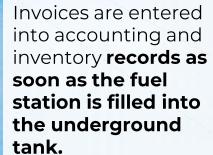




Inventory controls are carried out instantly and









Fuel stock measurements are made through digital and software.















#### **ADVANTAGES**

#### Information for Efficiency and Profitability



### **Cost Reduction**



- Financial,
- Financial Statements
- Operational Process
- Business Process

- Necessary interventions may be made on time and at lower cost.
- The cost-reducing feature of such continuous auditing will emerge.

# Real time assurance and reliable data



- Fuel quantities in fuel tanks will decrease as sales are made.
- When the minimum inventory level is determined, it is necessary to re-order.
- Purchase and sale invoices is monitored instantaneously and continuously through software programs.

**ALERTS ARE GIVEN BY SYSTEMS WHEN RISK START** 









State



Main Distribution Companies



Fuel Stations



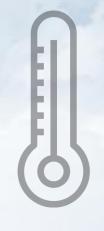
Internal and External Audit



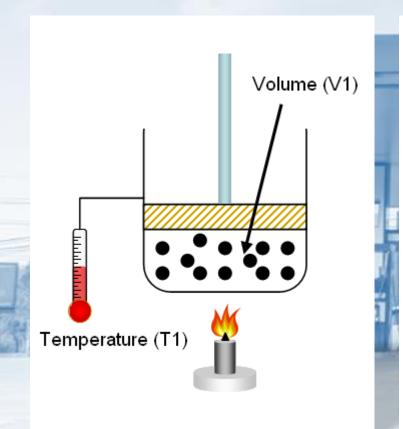


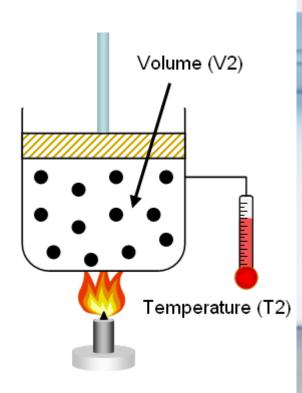






#### **VOLUME CHANGES BY TEMPERATURE**



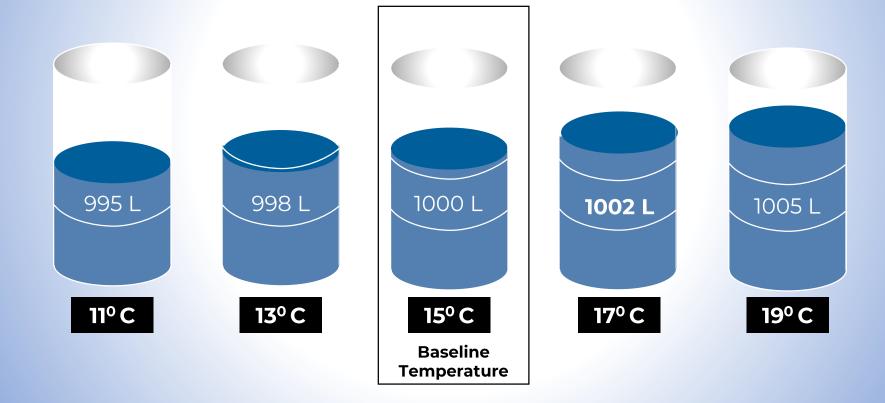


The changes volume in different temperature of fuel

- Diesel...... 12 degres +/- %1
- Gasoline.. 8 degres +/- %1
- LPG..... 4 degres +/- %1

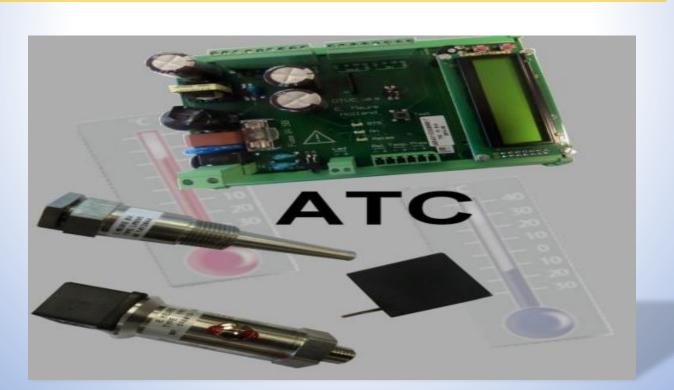




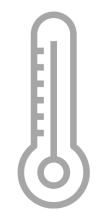




To prevent negative or positive effects of temperature of fuel, **Automatic Temperature Compensation** device is used (ATC).







# WHEN SHOULD BUY CONSUMERS FUEL

CONSUMERS SHOULD FILL THEIR CAR TANKS WHEN FUEL TEMPERATURE IS BELOW 15 DEGREES.

"It's better to fill your car with gas in the morning, when the temperature is cold, rather than the afternoon, when it is warm. You get more gas that way."

## LOSSES AND GAINS ACCORDING TO THE UNDERGROUND TANK TEMPERATURES 2015-2017 IN TURKEY Average 200 million USD per year for fuel consumers losses

		CONSUMPTION		DIESEL		DIESEL		GASOLINE		GASOLINE		DIESEL + GASOLINE			DIESEL	GASOLINE
YEAF	MONTH	GASOLINE QUANTİTY- liter (million)	DIESEL QUANTITY-liter (million)	Consumer extra payment (million) (litre)	Stations Losses (million)(litre)	Consumer extra payment ((million)TL)	Stations Losses ((million) TL)	Consumer extra payment ((million) litre)	Stations Losses ((million) litre)	Consumer extra payment ((million) TL)	Stations Losses ((million) TL)	Consumer extra payment ((million) TL)	Stations Losses ((million) TL)	Consumer net losses (million)(TL)	Unit price TL	Unit prife TL
201	1	131	1.123		1,6	-2,2	9,7		0,1	-0,7	1,2	-2,9	10,9	-7,9	4,59	5,20
201	2	134	1.068		2,1	-1,9	11,6		0,6	-0,06	3,5	-1,9	15,2	-13,2	4,66	5,38
201	3	155	1.270		0,5	-5,5	7,8		0,4	-0,3	2,3	-5,8	10,1	-4,3	4,55	5,15
201	4	151	1.237	-0,8		-7,8	4,1		0,1	-0,7	1,5	-8,5	5,4	-3,1	4,62	5,37
201	5	166	1.361	-2,9		-14,1	0,9	-0,4		-2,3	0,2	-16,4	1,1	-15,2	4,40	5,10
201	6	171	1.289	-6,7		-29,2	0,1	-1,0		-5,2		-34,4	0,1	-34,2	4,33	5,00
201	7	183	1.496	-12,2		-54,3		-1,8		-9,1		-63,5		-63,5	4,44	5,08
201	8	184	1.451	-13,5		-61,5		-2,2		-11,4		-72,9		-72,9	4,53	5,19
201	9	162	1.320	-11,9		-55,3		-1,9		-9,9		-65,3		-65,3	4,63	5,28
201	10	164	1.444	-10,8		-51,6		-1,4		-7,3		-58,9		-58,9	4,75	5,28
201	11	150	1.341	-5,4		-27,6	0,4	-0,6		3,7	0,4	-31,3	0,8	-30,5	5,03	5,60
201	12	159	1.295	-2,1		-11,6	0,5	-0,2		-2,1	1,0	-13,7	1,6	-12,1	5,04	5,60
20	2017 Total		15.700	-66,8	4,2	-323,1	35,3	-9,5	1,2	-52,9	10,3	-376,1	45,6	-330,5		
20	2016 Total		15.032	-61,6	3,8	-254,7	25,0	-9,2	1,5	-44,6	9,0	-299,3	34,1	-265,2		
20	2015 Total		12.566	-51,9	19,3	-201,3	74,6	-8,6	4,1	-40,5	19,7	-241,8	94,3	-147,5		

In the calculation of losses and gains arising from underground tank temperatures; Turkey in gasoline and diesel fuel products from more than 50% of the sale in the 11 (eleven), together with diesel and gasoline sales (consumption) is based on quantities. Average 200 million USD per year for fuel consumers

